

TERRY FURUTA DESIGNS

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January 3, 2014

Nance Donaldson

DONALDSON REALTY

5105 Falcon Chase Lane

Atlanta, GA 30342

Dear Nance,

I had to move my business 3 times in the past 4 years because I was not choosing the location that was best for my business. This was before I met you. When I decided to open a new location in the Buckhead area I asked you to help find the perfect spot. Two days later you had several locations for me to visit. I loved the first one and was very excited until I received the most oppressive lease I have ever seen.

You got busy and negotiated in your special way. You are adorable but at the same time a relentless pit bull. After a month of negotiations you got the lease to be fair and competitive without the stipulations that created the unfair high risk for my company.

Now I am settling in my new space and feeling good about my lease. If I meet anyone who is looking for office space I will tell them they must give you a call. In these days of landlords who behave like pirates everyone leasing needs Nance to help them through the process. Thank you!

Best Regards,

Terry Furuta